



# Global LNG Markets Methodology

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## Introduction to Global LNG Markets

Global LNG Markets (GLM) contains a selection of key independent price assessments and indices for global spot LNG markets and charter rates. The original assessments are published in sister publication LNG Markets Daily (LMD). Data points only published in GLM include assessments of Asian and European long-term contracts, long-term charter rates, global shipping costs and netbacks, and extensive tables of spot LNG deals and tenders.

GLM also contains in-depth news and analysis on short, mid- and long-term LNG industry trends and contract pricing, plus a weekly commentary on spot trading activity.

GLM is published weekly on a Thursday in London as a PDF, with data also available through an FTP feed.

Assessments are made for Asian and Middle Eastern locations at 16:30 Singapore time, on the day of publication.

Assessments for European locations are made at 16:30 London time, on the day prior to publication.

Assessments for US and South American locations are made at 14:30 US Eastern Time, on the day prior to publication.

Assessments for global prompt, mid- and long-term charter rates are made at 16:30 Singapore time, on the day of publication.

## General methodology

ICIS continuously develops, reviews and revises its methodologies in consultation with industry participants. The product specifications and trading terms and conditions used are intended to reflect typical working practices prevalent in the industry.

ICIS publishes market assessments based on information continuously gathered from market participants about: spot transactions, spot bid and offer levels, contract price negotiations, prices of related commodities, and relevant freight costs.

ICIS does not make retrospective adjustments or changes to price assessments based on information received after publication time in all cases or after any cut-off point specified in individual methodology documents.

ICIS regards all arm's length transactions which meet its specification criteria as carrying equal weight.

ICIS uses proprietary models where necessary to normalise data to the typical specifications for cargo size and date ranges given for each commodity.

Some ICIS assessments are the product of calculation alone, for example in markets where insufficient market activity takes place to permit price assessment, or where a market habitually itself sets prices according to a formula. Calculated assessments are noted as such in their detailed methodology specifications.

ICIS endeavours to cross-check all the transaction information it gathers. ICIS will not use information for assessment purposes where such checks call into doubt the accuracy of the original information, or where a transaction appears to have occurred under circumstances that render it non-repeatable or otherwise markedly unusual.

## Rationale for LNG methodology

All ICIS LNG prices contained in GLM are intended to provide a reliable and accurate measure of physical market value on the traded markets.

As the LNG spot market is still a relatively immature market with sporadic trading for many locations, ICIS judges its assessment methodology to be best suited to this market. Liquidity is not yet deep enough in any region to provide a reliable deals-weighted price index by ICIS' standards of reliability. ICIS gathers and publishes deals data to provide maximum transparency to its subscribers and uses deals information as supporting evidence for its assessments where it is available.

ICIS produces several regional indices, responding to the LNG industry need for reference prices which incorporate a wider pool of demand centres. These regional indices are a calculated average of the ICIS daily assessments for the key markets within each region. GLM publishes one of these regional indices – the East Asia Index (EAX). The remaining four regional indices are published in sister publication LMD.

### Assessment

For markets at all stages of development, ICIS deems its assessment methodology to be appropriate. This methodology is designed to discover the tradable value of a commodity at a particular point in time. The single value published in GLM represents the price the commodity is most likely to transact at. As transactions are not regular for many LNG destinations, the value frequently represents a point between the highest firm bid and the lowest firm offer. The published price does not always represent the midpoint of this bid/offer spread and ICIS uses its knowledge of market direction and market length/tightness to determine value in all instances where the firm bid/offer spread is more than 10 US cents wide and there is no confirmed transaction.

ICIS assesses physical value for the delivery periods where there is typically the most trading activity. In the case of spot LNG this is usually the two front months. ICIS rolls its month-ahead assessments mid-way through the calendar month to reflect the concentration of liquidity on the largest spot demand markets of East Asia.

A selection of five key assessments are published in GLM, out of the 22 assessments made daily in sister publication LMD.

## Regional Index

The East Asia Index (EAX) is one of five regional indices ICIS provides for two front months. The indices provide a measure of the commodity's value across markets that share geographic proximity and will typically compete against each other for the commodity on the global market. Differences in price within each region are typically the result of differing demand profiles.

The indices are calculated using an arithmetic average of the day's delivered ex-ship (DES) front month and second month ahead assessment for specific pricing points in each region (see below).

GLM publishes the EAX, the most liquid index. The South America (SAX), Mediterranean (MDX), NW Europe (NEX) and Iberia (IBX) are included in LMD.

ICIS publishes all component assessments within each regional index in LMD, providing maximum transparency for a regional price indication, without having recourse to more subjective notions of relative value to produce a single figure representing several markets.

ICIS does not weight the elements of this index, in order to avoid introducing subjective judgements as to the amount of purely spot LNG which may be delivered into each market for each month in the future.

## Primary price references published in GLM are as follows:

Definition of delivery and loading locations

DES	Assessment basis port	Other regional ports considered	Units quoted
Japan	Tokyo Bay	Chita, Himeji, Kawagoe, Niigata, Oita, Sakai, Sodeshi, Tobata, Yanai, Yokkaichi, Joetsu, Mizushima, Tomakomoi	\$/MMBtu
India	Dahej	Hazira, Kochi, Dabhol	\$/MMBtu
Spain	Huelva	Barcelona, Bilbao, Cartagena, Ferrol, Sagunto	\$/MMBtu
Britain	Isle of Grain	Dragon, South Hook, Teesside	\$/MMBtu
Argentina	Bahia Blanca	Escobar	\$/MMBtu

The following delivery locations are assessed in sister publication LMD. These assessments are not published in GLM, but form the basis of the Global Netback Values table

(see below) published in GLM

DES	Assessment basis port	Other regional ports considered	Units quoted
South Korea	Pyeong Taek	Gwangyang, Incheon, Tongyeong	\$/MMBtu
China	Guangdong	Fujian, Shanghai, Rudong, Dalian, Ningbo, Zhuhai	\$/MMBtu
Taiwan	Yung An	Taichung	\$/MMBtu
Singapore	Jurong Island	N/A	\$/MMBtu
Thailand	Map Ta Phut	N/A	\$/MMBtu
Dubai	Jebel Ali	N/A	\$/MMBtu
Kuwait	Mina Al Ahmadi	N/A	\$/MMBtu
Turkey	Aliaga	Marmara	\$/MMBtu
Greece	Revithoussa	N/A	\$/MMBtu
Italy	Rovigo	Panigaglia	\$/MMBtu
Portugal	Sines	N/A	\$/MMBtu
Netherlands	Rotterdam	N/A	\$/MMBtu
Belgium	Zeebrugge	N/A	\$/MMBtu
France	Montoir	Fos Cavaou, Fos Tonkin	\$/MMBtu
US Gulf	Freeport	Lake Charles, Cameron, Golden Pass, Gulf LNG, Sabine Pass	\$/MMBtu
Brazil	Pecem	Guanabara	\$/MMBtu
Chile	Quintero	Mejillones	\$/MMBtu

Charter rates	Location	Units quoted
Prompt	Atlantic	\$/day
Prompt	Pacific	\$/day
Mid-term	Atlantic	\$/day
Mid-term	Pacific	\$/day
Long-term	Atlantic	\$/day
Long-term	Pacific	\$/day

## Recent changes to this methodology

Date	Assessment	Change
15 December 2013	n/a	Adds detail
15 December 2013	DES India	Basis port changed from Hazira to Dahej. Kochi and Dabhol added as other ports considered
29 May 2013	DES Argentina	Added
29 May 2013	DES US East	Removed
29 May 2013	Shipping Costs	Singapore and Thailand added. US East removed
29 May 2013	Netback Values	Singapore and Thailand added. US East removed
29 May 2013	Prompt Charter Rates	Chartering period changes from 2 months to 90 days
29 May 2013	Mid-term Charter Rates	Added
29 May 2013	Long-term Charter Rates	Chartering period changed to between one and seven years
29 May 2013	Charter Rates	Vessel size range narrowed and build date cut off instituted

## Price assessments

### Definitions

#### DES assessments

All ICIS spot DES assessments give a single value for the named region. This represents the price most likely to transact. The value relates to a specific delivery point within the named region. This delivery point will typically be the most active spot cargo receiving terminal in that region.

Deals and pricing information for other LNG receiving terminals within that region may be accounted for in the final assessment, but may be assessed at a differential to the key discharge port, dependent on market valuations of the price at these ports and shipping costs between these ports and the basis port if relevant. Details of which basis port and other regional ports are used for each assessment are provided in the table above.

DES assessments do not take into account the cost of regasification, blending or transport into the domestic network from the LNG import terminal.

Lean and rich quality cargoes are taken into account in the assessments. No premiums or discounts are applied for varying quality as there are no consistent patterns determining relative value attributed to different specifications. For example, different buyers within the same market may have different preferences for rich or lean cargoes.

Cargo sizes included in the assessment range from 30,000 cubic metres (cbm) of LNG up to 266,000cbm (Q-Max category). Partial cargoes within this volume range will also be taken into account.

Cargoes purchased primarily for technical requirements are not used in the assessment process. This includes cargoes purchased for commissioning, cool down and to meet operational requirements at regasification facilities.

Two calendar months are assessed. The assessments roll on the 16th of the calendar month. For example, on 16 January, the two front months roll from February and March, to March and April. Where 16 January falls on Saturday or Sunday, the assessments roll on the following Monday.

## EAST ASIA INDEX (EAX)

The East Asia Index (EAX) is calculated using an arithmetic average of the DES front month and second month ahead assessments for Japan, South Korea, Taiwan and China.

The front two calendar months will be published. The indices roll on the 16th of the calendar month. For example, on 16 January, the two front months roll from February and March, to March and April. Where 16 January falls on Saturday or Sunday, the indices roll on the following Monday.

## CHARTER RATE ASSESSMENTS

ICIS assesses prompt, mid- and long-term charter rates for LNG vessels.

Prompt is defined as fixtures for a chartering period of up to 90 days, with delivery taken within 40 days of the transaction date.

Mid-term is defined as fixtures for a chartering period of between 90 days and 365 days, with delivery taken within 40 days of the transaction date. Both Atlantic and Pacific basin rates are assessed. Atlantic is defined as west of the Suez Canal and Pacific as east of the Suez Canal.

Long term is defined as fixtures for a chartering period of between one and seven years, with delivery to start within two years of the transaction date.

The capacity of vessels included in the assessments is restricted to 125,000-177,000cbm of LNG. Fixtures for vessels outside of this size range may be reflected in the assessment, but may be adjusted to take into account size-related premiums or discounts.

Only vessels built in or after 1990 will be considered for the purposes of these assessments.

As with ICIS commodity assessments, charter rate assessments are based on information gathered and verified from a wide range of market participants, with deal, bid and offer information taking precedence.

Prompt and mid-term charter rates are also published daily in sister publication LMD.

## FORWARD GAS MARKETS: UK NBP (ICIS)

The six front-month values are midpoints of the original NBP bid-offer assessments carried in the daily ICIS publication European Spot Gas Markets (ESGM). The original assessments are in p/th and are converted into \$/MMBtu for publication in GLM, using Bloomberg's FX rates, which are modelled by ICIS into a forward curve that is applied to the precise contract delivery period.

The assessments carried in GLM are the latest published values.

Please see the ESGM methodology document [embed this link <https://www.icis.com/compliance/wp-content/uploads/2013/12/ESGM-Methodology-23-September-2013.pdf>] for a full description of how these prices are assessed.

## FORWARD GAS MARKETS: US HENRY HUB (NYMEX)

The six front-month values are the futures settlement prices from the NYMEX exchange (NG contract) on the day prior to publication of GLM.

Where a US public holiday falls on a Wednesday and there is no Henry Hub settlement price from NYMEX available, values shown in GLM will be those from the working day immediately preceding the holiday.

## CONTRACT GAS MARKETS: NW EUROPE

This is an assessed forward curve based on ICIS' modelling of major long-term contract formulae to the German market. They are an average of the assessed forward curves for contracts from Russia, Norway and the Netherlands.

In making its assessments, ICIS models price formulae against historic price information, to create a line of best fit. The formula for the line of best fit is then used as the basis for the current month assessment. Adjustments to this formula are made based on any additional contract information obtained by ICIS. Forward fuels prices are then used to create a calculated forward curve for the contracts. Where forward fuels prices are unavailable, proxy forward fuels markets are used.

Each calculation has several variables which can change on a monthly basis. These modify a fixed contract formula and include:

- A fixed/base price component
- A fuel efficiency multiplier
- Relevant fuel price variables

Fuels data is applied to the contract formula using different reference and lag time periods. For example, typically the reference period for oil product prices is six months, applicable for the quarter ahead. However, as this varies with each contract, these time periods will be frequently reviewed.

The contract assessments are revised on a monthly basis, on the first working day of every month, but may remain unchanged for quarterly periods depending on the formula used in each calculation. Prices in formulae which are revised on a quarterly basis will be updated with changes in exchange rate calculations. The forward assessments will also be updated each month on changes in forward fuel markets prices and exchange rates.

## CONTRACT GAS MARKETS: JAPAN

The six front-month values are ICIS assessments of the average price of LNG imported into Japan from long-term contractual suppliers for these periods.

These are calculated assessments, made using historical Japan customs-cleared (JCC) data and forward oil price data.

The assessment formula takes into account the historical weighted average price of LNG from Middle East and Asia-Pacific nations which sell the majority of LNG into Japan under long-term contract.

These assessments roll on the first issue of GLM following the first working day of each new calendar month

The JCC figure is the monthly average price of crude oil imported by Japan from all sources, which is calculated by the Japanese finance ministry before the end of the following calendar month.

## OTHER DATA – Definitions

### GLOBAL NETBACK VALUES AND SHIPPING COSTS

ICIS models the netback value from all of its assessed DES prices to the world's eight major LNG-producing locations. The eight locations are detailed in the table below. The netback is calculated using a model that builds incremental forward curves for the world's 22 busiest spot cargo receiving terminals, using ICIS DES assessments. The model then maps sailing times from a 20–40 day FOB loading window onto this forward DES curve to determine potential market prices at destination. The cost of shipping for this voyage is then deducted from the final market price.

Shipping costs from all eight producing regions to all 22 destinations are calculated using ICIS proprietary charter rate assessments, bunker and fuel costs, boil-off, port charges and Suez charges where relevant. All costs are assumed for a round-trip voyage.

Producing region	Location
Middle East	Ras Laffan
North Africa	Arzew
West Africa	Bonny Island
Far East	Bintulu
Trinidad	Point Fortin
Northeast Asia	Sakhalin
Australia	Dampier
Northern Europe	Hammerfest

### LNG ARBITRAGE OUTLOOK

This table shows the arbitrage outlook for cargoes delivered to the US and Europe by comparing actual settled prices at the NBP and Henry Hub over the previous 18 months with the forward pricing as reported by ICIS, the ICE futures exchange and NYMEX for the coming 18 months.

Assessments for both markets are taken from the market close on the day prior to publication.

### NBP vs HENRY HUB: FRONT-MONTH CONTRACT

This table uses ICIS' NBP assessments and the Henry Hub price reported by NYMEX to compare the current price differential either side of the Atlantic Basin.

Assessments for both markets are taken from the market close on the day prior to publication.

### HENRY HUB vs LNG PRICES

This table compares US Henry Hub futures settlement prices with realised LNG import prices into the US. The Henry Hub settlement prices are taken from NYMEX and the LNG import prices are taken from US Department of Energy Data.

### BUNKERS: SPOT DELIVERED PRICES

This table reproduces the assessments made by publishing company Bunkerworld on a daily basis.

The table compares the bunker prices of three different fuels (two grades of Intermediate Fuel Oil and Marine Diesel oil) in four different markets (Singapore, Houston, Rotterdam, Fujairah).

For a full description of the methodology used by Bunkerworld, please consult its website. [embed link here]. <http://www.bunkerworld.com/prices/methodology>

## LATEST GLOBAL LNG TENDERS

This table contains primary data gathered by ICIS market reporters. It aims to give an up to date list of all the latest cargo tenders in one place for easy reference. It includes buy and sell tenders on both a free on board (FOB) and delivered ex-ship (DES) basis.

The table shows the status of tenders over a six-month period from when the tender closed. It includes details on whether the tender is open, closed, awarded or cancelled.

A longer history of this data can be accessed via the FTP service.

Please note that where ICIS has confirmed the winners or price following a tender award, this information will appear in the GLM trades table (see below) and on the FTP service.

## TRADES TABLE

ICIS publishes a list of LNG deals, both FOB and DES, on Thursday in GLM. This table launched on 7 January 2011, showing trades for LNG delivered as far back as September 2010.

Deals will continue to be published until three months past their delivery date (in the case of DES deals) and loading date (in the case of FOB deals). The full list of deals is available via the FTP service.

Details on the transaction's timing, price levels and location may be added at a later date as ICIS discovers and verifies this information. In these cases, the date on which the published information changed will be displayed in the column headed Information Updated. All amendments will feed through automatically to the FTP site.

## PRICE ASSESSMENTS

### PRICE ASSESSMENTS – Guidelines for the exercise of judgement

ICIS gives priority to the highest confirmed bid and the lowest confirmed offer in its assessment process.

ICIS also discovers transaction information across all markets that it assesses. This transaction information is used as supporting evidence to establish market value.

Where a firm bid and offer have been established, the ICIS assessment price will be in between the highest firm bid and the lowest firm offer. The published price does not always represent the midpoint of this bid/offer spread, however, and ICIS uses its knowledge of market direction and market length/tightness to determine value in all instances where the firm bid/offer spread is more than 10 US cents wide and there is no confirmed transaction.

For example, if price information from other countries or cargo availability on the global market indicate a rising market, the ICIS assessment will typically be closer to the offer than to the bid. In extremely tight markets where the reporter has identified real physical demand, the assessment may even match the offer.

In the same example, but where a particular location assessed by ICIS may have no urgent demand and only opportunistic bids, the ICIS assessment for that country will still be closer to the offer price than the bid price as there is demand in neighbouring regions competing for supply. The buying region assessed would not be able to secure a cargo at its bid price unless and until demand in other buying regions had been met by available offers.

Where no confirmed transaction or bid and offer information is available at the time ICIS assesses the market, it will use other types of market information to assess value.

The most regular forms of alternative market information used are the value of alternative fuels, the cost of the commodity in competing markets, and the cost of gas available via alternatives to the LNG spot market.

The cost of commodity in competing markets may be used where ICIS has established a prevailing market relationship between delivery points and has firm market information on one of those points. The prevailing price differential between those two points will be applied to assess the price of the less liquid point. Firm market information from an actively traded point may also be used to calculate a netback or net forwards price as a guide to assess the less liquid point.

The alternatives to the LNG spot market typically include pipeline supplies, domestic traded hubs or mid- to long-term LNG contracts.

For example, a firm and verifiable bid may not be available from a potential spot LNG buyer. If this buyer has access to gas from a long-term contract and typically comes onto the spot market when they can source below this contract price, ICIS will make an assumption that the bid level cannot be above the long-term contract price, unless reporters have evidence of a real need for additional gas on top of contracted quantities. The need for additional gas is

typically discovered through spot market negotiations, at which point ICIS market reporters have bid and offer information to use as an assessment basis.

## PRICE ASSESSMENTS – Exclusion of data

In line with its Editorial Standards policy, ICIS reporters actively seek to identify anomalous market information and exclude it from the assessment process. For LNG market assessments, this is done by the daily information gathering and verification process carried out by reporters, whereby market transaction, bid and offer information is confirmed and verified by multiple sources. The context of ICIS reporters' knowledge of the fundamental supply/demand situation on a given market is also used to verify transaction data that appears to be anomalous but may be done at a price level explained by changes in the physical market.

In assessing LNG markets, ICIS takes into consideration only arm's length transactions between non-affiliated parties.

ICIS does not accept bids or offers that are not firm. Any bid or offer which is demonstrably not firm will be disregarded and further bids or offers from the same counterparty may also be disregarded. For example, if a company indicates to the market that it is bidding or offering at a certain price and volume but ICIS can confirm that it later refused to transact when that bid was hit or offer lifted, it will not use that company's bid/offer information.

ICIS also excludes from its assessment process transactions where ICIS reporters have reasonable grounds to doubt the transaction is representative of typical market behaviour: for example, where a deal is concluded disregarding the best bid or offer on the market; where there is evidence that a market participant has disclosed only part of its market activity to ICIS; or where a transaction lies outside the prevailing range of typical market activity as established through other market evidence.

ICIS actively seeks to verify the time at which reported transactions took place. If such verification cannot be obtained, ICIS may exclude the transaction information.

ICIS records instances of anomalous data and reviews these instances on a regular basis with a view to determining if a pattern exists.

Where market reporters have concerns over the behaviour of a market participant, this will be escalated using the ICIS Escalation Process for Compliance and Regulatory Issues. This can be found in the company's Compliance Manual.

## PRICE ASSESSMENTS – Types of market information used and collection process

ICIS gathers market information primarily via telephone, instant messenger and e-mail. Market information includes bids, offers and deals done by sources or seen/heard by sources. ICIS reporters also investigate the reasons for market price movements and cross-check information received against market fundamentals data.

Information is typically gathered between 09:00 and 16:30 Singapore time on the day the assessment is published, and between 9:00 and 18:00 London time and 9:00 and 18:00 Houston time on the day prior to the assessment. ICIS may disregard information received after 16:30 Singapore time for the purposes of assessment on that day.

ICIS will never use information received after assessments have been published to retroactively correct an assessment.

## PRICE ASSESSMENTS – Transaction data threshold

ICIS does not impose a minimum transaction data threshold on its assessment process.

Alongside its role in assessing the more active and mature markets, ICIS plays a role in bringing price transparency to new markets where trading and market information can be sporadic, which is a characteristic of the LNG market. Such markets are not conducive to minimum data thresholds.

In the absence of both transaction and bid/offer information, ICIS procedures are described above in the "Exercise of Judgement" section.

## PRICE ASSESSMENTS – Verification of sources

ICIS verifies sources are active participants in the LNG industry by canvassing known LNG traders and brokers to verify that a potential source is a bona fide industry participant that they are able to do business with. Criteria for inclusion of a potential source as an industry participant may include: history of physical trading activity; chartering or sub-chartering an LNG carrier; participation in LNG supply tenders; access to LNG infrastructure; activity on the paper market; or participation in trade as a facilitator of transactions (broker/consultant).

In addition, ICIS reporters use the indicators contained in the section entitled Validation Checks on Sources from the company's Data Standards Policy. This policy can be read in full in the ICIS Compliance Manual.

## PRICE ASSESSMENTS – Definitions of periods

### Curve contracts:

**Front Months:** Two front calendar months are assessed. The assessments roll on the 16th of the calendar month. For example, on 16 January, the two front months roll from February and March, to March and April. Where 16 January falls on Saturday or Sunday, the assessments roll on the following Monday.

**Prompt Charter Rate Assessment:** Prompt is defined as fixtures for a chartering period of up to 90 days, with delivery taken within 40 days of the transaction date.

**Mid-term Charter Rate Assessment:** Mid-term is defined as fixtures for a chartering period of between 90 days and 365 days, with delivery taken within 40 days of the transaction date.

**Long-term Charter Rate Assessment:** Long-term is defined as fixtures for a chartering period of between one and seven years, with delivery to start within two years of the transaction date.

**ICIS NBP:** The six front-month values are midpoints of the

original NBP bid-offer assessments carried in ESGM. They are for gas delivered on the British virtual trading hub (NBP) for the relevant calendar months. They roll on the first English working day of each calendar month.

**NYMEX Henry Hub:** The six front-month values are the futures settlement prices from the NYMEX exchange (NG contract) on the day prior to publication of GLM.

**ICIS NW European Contract:** The six front month values are ICIS assessments of major long-term contract formulae to the German market. They are an average of the assessed forward curves for contracts from Russia, Norway and the Netherlands. These assessments roll on the first working day of each new calendar month. They will be published in every issue of GLM.

**ICIS Japan Import:** The six front-month values are ICIS assessments of the average price of LNG imported into Japan from long-term contractual suppliers for these periods. These assessments roll on the first working day of each new calendar month. They will be published in every issue of GLM.

**Latest Publish JCC:** The JCC figure is the monthly average price of crude oil imported by Japan from all sources, which is calculated by the Japanese finance ministry before the end of the following calendar month. The full calendar of publication dates is available on the Japanese customs website.

## PRICE ASSESSMENTS – Currency conversions

Forward currency rates are calculated using 29 pricing points, sourced from Bloomberg, at 16:30 London time every day. The pricing points used are all of those available: spot, one week ahead, 24 months ahead, and three to five years ahead.

Using these points, ICIS calculates a smooth curve which provides rates for each day out to five years. From these values, ICIS calculates rates corresponding to the contracts quoted in GLM.

## OTHER PRINCIPLES AND GUIDELINES

### Changes to methodology

All markets evolve, and ICIS has a duty to ensure its methodologies for market reporting evolve in step with markets.

ICIS therefore regularly conducts internal reviews of the appropriateness of its methodologies.

Draft changes are then made public and comment requested from industry participants, with a minimum one-month notice period, except where, exceptionally, a force majeure event (natural disaster, war, bankruptcy of a trading exchange etc) makes necessary a shorter notice period.

ICIS is committed to reviewing all comments on proposed methodology changes, but in some cases may find it necessary to alter its methodologies against the wishes of some market participants.

In addition, ICIS has a formal methodology consultation process. The date of the last consultation launched and the expiry date by which the company commits to conducting the next consultation can be seen at the top of the methodology document.

Please also refer to the Methodology Consultation Process section of the company's Compliance Manual. This contains detailed flow charts documenting the internal and external review and consultation process.

### Consistency

ICIS achieves consistency between its assessors in exercising their judgement by requiring all assessors to understand and follow this detailed methodology as well as the company's Editorial Standards document. In addition, ICIS employees are required to complete standard training before undertaking the work of a market reporter. Every reporter's work is peer reviewed daily and spot checked by senior management.

Adherence to these processes is documented at every stage.

### Data standards

ICIS has a public Data Standards Policy which covers the type and quality of information it asks market participants to report.

The following principles relate to ICIS LNG market assessments and commentaries:

- Where possible, please allow access to active market traders and allow them to comment on active news stories.
- Where possible, please provide market data from both front and back-office functions.
- Where possible, please provide complete data and not a subsection.
- Flag inter-affiliate transactions.
- Flag sleeve trade.
- Flag spread trades.
- When a source or contact leaves the organisation please contact ICIS to notify with the replacement (ICIS requests that both the source and the organisation contacts them).
- Where information is not validated by the source (i.e. rumour) please indicate as such

### Key submitter dependency

Because of the sometimes thinly-traded nature of certain LNG markets and the existence of markets where there are a limited pool of active counterparties, ICIS does not employ minimum rules on the number of submitters.

### Market communication

ICIS communicates with a broad range of market participants – traders, brokers, back-office employees, supply managers, operations personnel and company executives – to obtain market information.

ICIS communicates with participants by telephone, email, instant messenger and face to face. All instant messenger, email communication and notes of any face-to-face communication are archived and details of telephone communication are logged and data-based.

ICIS does not accept instant messenger communication from unknown parties, and reporters are required to verify a market participant's identity prior to using instant message communication.

ICIS does not regard in any way as binding, attempts by market participant companies to restrict ICIS communication with their employees. ICIS has a duty to its subscribers to obtain the maximum possible amount of market information. ICIS treats all communication from market participants as confidential.

ICIS reporters are bound by a Code of Conduct to report to their superiors any coercive or threatening communication from market participants, or any offers of inducements of any kind intended to influence an assessment.

Where improper communication appears to have taken place, ICIS will communicate in the first instance with senior management at the company or companies involved, and if necessary with relevant market authorities.

ICIS expects the highest standards of propriety from all market participants, and regards all communications from market participants as representative of the views of an individual's employer.

ICIS is committed to the highest levels of customer service, and has a formal feedback and complaints policy, which can be viewed here <http://www.icis.com/about/icis-feedback-policy/>.

## Market data verification

ICIS will always make best endeavours to confirm bids, offers and transactions with the relevant party/parties. ICIS attempts to cross-check all market data received from a buy or sell-side participant with a participant's trading counterparty.

Where both counterparties to a transaction cannot or will not confirm the data, ICIS seeks corroboration from other market sources.

Where transaction or bid/offer information has been received from a trader rather than from a company's back office, ICIS always seeks confirmation from other sources.

Where ICIS has grounds to doubt an item of market data, it may request further evidence that a transaction has taken place, including documentary evidence.

ICIS treats transaction data received from active brokerages as confirmed and treats bid/offer information as firm. This information will be considered in conjunction with other sources during the assessment and index process as described above.

In markets with low liquidity and a low number of counterparties, ICIS may choose to use unconfirmed data, but only in so far as it is aligned with other market information and comes from a source deemed reliable by

ICIS based on previous interactions.

## Minimum data threshold

Because of the sometimes thinly-traded nature of the LNG market, ICIS does not have a minimum data threshold for its assessment methodologies in this market. ICIS' LNG methodology is designed to function accurately under all market conditions and to make use of parallel data where no direct transaction or bid/offer data is available.

Parallel data used is typically the price of LNG traded into competing markets and the price of alternative energy supply into the market. Examples of how this parallel data is used can be found in the section "PRICE ASSESSMENTS – Guidelines for the exercise of judgement" above.

## Selection of participants

ICIS' policy on general market data is that it welcomes all information regardless of source or constitution as long as it is provided in good faith as true.

However, only active market participants verified as such by existing active industry participants and verified as a viable business by ICIS investigations will be allowed to contribute price data to ICIS for the purpose of assessing tradable market value under this methodology.

## Units

ICIS assesses LNG markets in the units which attract the majority of trade. The vast majority of LNG deals are concluded in US dollars per MMBtu.

## ICIS Contact Details

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